



## Your Sales Comp GPS

### *Navigating Today's Changing Landscape*

Are you moving in the right direction to keep up with the latest trends in sales compensation, operations and analytics? Here at WorldatWork, we keep you on course. We track fluctuating trends and evaluate and update resources.

Join us in Chicago, August 22-24, 2022, to learn the changes taking place in sales comp, where the industry is going, and what to do on your journey to success. You'll find expert speakers, practical solutions, and networking opportunities, all so that you remain in the driver's seat, headed straight toward optimal sales results.

Customize your experience. Choose from three tracks, with breakouts on:

- **Sales Compensation:** Pressing issues in agility, design, and sales manager compensation
- **Sales Operations:** Transformation, quotas and technology
- **Sales Analytics:** Communication, costing, DE&I, and effectiveness

Take control of your destination. Attend Spotlight on Sales Compensation where WorldatWork can fuel your expertise in the field and keep you on the path to driving your salesforce and elevating organizational performance.

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